



Plastimayd Corp.

Microsoft Dynamics AX 2012 Implementation

Identifying the Need

With a reputation built on six decades of industry experience, Plastimayd, located in Oregon City, Oregon, is one of the oldest and most respected names in the vinyl pool liner business.

When Plastimayd first approached Strategic Solutions NW, their operations were straining the capabilities of an outdated and highly customized production system that provided no integration with their back-end accounting processing. The problem was only being compounded by the increased business capacity generated by the construction of a state-of-the-art production facility in Louisiana and the recent acquisition of VynAll (a leading pool liner producer located in New Hampshire). As a result, Plastimayd’s production and sales efforts were far outpacing their ability to accurately track financial growth and production details.

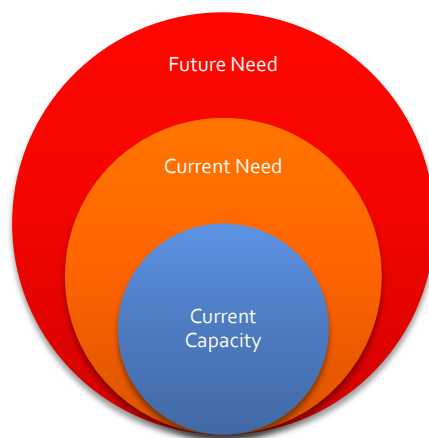
Plastimayd management concluded that they were in need of a powerful ERP system that could not only

improve tracking of raw materials and finished goods across facilities, but also provide increased financial transparency to improve efficiency and enhance costing visibility for specific product variations. In addition, the custom nature of their products demanded a dynamic and flexible configurator tool to streamline and standardize an extremely complicated order entry process.



Analysis and Strategy

Strategic Solutions NW was tasked with analyzing Plastimayd’s business processes and recommending appropriate ERP solutions capable of fulfilling not only current business needs, but also managing predicted growth. Under Strategic Solutions NW’s guidance, Plastimayd soon concluded that Microsoft’s Dynamics AX 2012 ERP system, in conjunction with TDCI’s powerful BuyDesign configurator, would be the perfect tool to help maximize their business process potential. Strategic Solutions NW was then chosen as Plastimayd’s Microsoft partner, and managed all aspects of the AX implementation.



MICROSOFT SPECIFICATIONS

- ▲ Microsoft Windows Server 2000
- ▲ Microsoft SQL Server 2008 R2
- ▲ Microsoft Dynamics AX 2012
- ▲ Microsoft Management Reporter 2012

ADDITIONAL RESOURCES

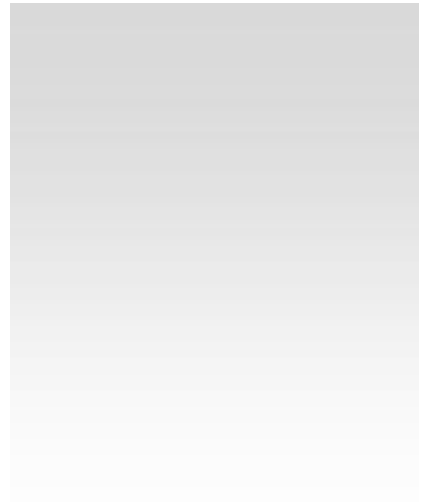
- ▲ Globe Software Atlas
- ▲ TDCI BuyDesign
- ▲ TDCI BuyDesign Channel Sales

Process Improvement and AX Implementation

Strategic Solutions NW worked to dramatically streamline Plastimayd's complex item master, and also configured new account structures to take full advantage of AX 2012's ability to utilize financial dimensions to dramatically improve item tracking. In doing so, raw materials distributed across various finished good "brands" could be tracked easily and accurately throughout the system, providing a level of financial visibility previously unavailable to Plastimayd management.

Strategic Solutions NW also managed the integration and implementation of TDCI's BuyDesign configurator into AX 2012, and created a number of custom reports, such as the highly detailed production order, to fully leverage the configurator's capabilities. In addition, Strategic Solutions NW worked closely with OneNeck, a premier enterprise hosting and managed services provider, to engineer Plastimayd's server and network infrastructure.

Despite the project complexity and short, six month implementation cycle, Strategic Solutions NW managed and provided full support for a go-live event that was successfully executed on deadline.



About Strategic Solutions NW

Strategic Solutions NW is a technology and management consultancy with many years of experience exploring and applying technology solutions to improve business functionality.

We harness our decades of combined consulting experience, much of it acquired in global firms such as Accenture, to provide our clients with comprehensive solutions to streamline and enhance operations. We pride ourselves on establishing strong relationships with each of our clients, working closely with them to identify inefficiencies, and guiding them through the transition to an ideal future state and beyond.

The combination of our team's experience and focus enables us to solve significant problems for our clientele while delivering compelling solutions through the power of teamwork and genuine collaboration. Our solutions are as diverse as our clients, and range in scope from full cycle system implementations to the creation and operation of accounting centers for half billion dollar businesses.

We encourage you to browse our site, and invite you to contact us to discuss how we may help your business realize its full potential.